



## TECNIA INSTITUTE OF ADVANCED STUDIES

GRADE "A" INSTITUTE

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Recognized Under Sec. 2(f) of UGC Act 1956.

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### Notice

Dear All,

Interested students can apply below the link latest by 10-11-2024

Link to apply : <https://forms.gle/8ksnoT7A4XMUNwiHA>

Company Name : Corizo

We're excited to extend an invitation to your institution to join us in shaping the future of sales talent at **Corizo Edutech**. As we expand our team, we're searching for bright, ambitious individuals who are ready to dive into the dynamic world of sales as **Inside Sales Representatives**.

### About the Role:

The Inside Sales Representative will be responsible for identifying potential customers, understanding their needs, and providing tailored solutions. This role offers an excellent opportunity for students to develop their sales skills and contribute to the growth of our organization.

### Why This Role Matters:

The Inside Sales Representative role at Corizo isn't just about making sales—it's about understanding the needs of our clients, crafting tailored solutions, and building lasting relationships. We're looking for students who are not just motivated but also eager to learn and grow in a fast-paced, innovation-driven environment.

### What We Offer:

- **Growth-Oriented Environment:** We believe in nurturing talent and providing the tools needed for professional and personal development.
- **Impactful Work:** Your students will have the chance to make a real impact from day one, contributing to the success of our clients and our company.
- **Career Advancement:** With clear pathways for growth, our Inside Sales Representatives can quickly move into leadership roles within the organization.

We would appreciate the opportunity to have the students of your college be a part of our mission to improve employability and technical skills among students throughout the country. **Kindly find the job description and the eligibility criteria in the document attached below.**

Job Designation: **INSIDE SALES REPRESENTATIVE**

Compensation: **4 LPA (Fixed) + 2.5 LPA (Variable)**

We are looking for candidates who possess:

- Excellent verbal and spoken communication skills (Preferably English).
- Ability to persuade and negotiate.
- Ability to work in a team.
- Self- motivated and able to handle pressure.
- Fast-learner, keen on details, and self-motivated.

The selection process for the Campus Drive will include:

1. Group Discussion
2. HR Round

To express our sincere interest in your university's talented students, we kindly request your assistance in facilitating the organisation of this event. We would be delighted if you could share the following information with your students:

- Details about the company Corizo, its culture, and the position of Business Development Associate.
- Application instructions and deadlines.
- Any additional resources or materials that will help students prepare for the selection process.

Thanks & Regards,

***Dr. Nivedita***

*Head - Training and Placement Cell*