



Ref. No: TIAS/TP/Campus/Notice/2024-25/49

Date: 17-09.2024

Notice

Dear All,

Company Name: Upgrad Abroad

Eligibility: BBA/MBA-2024 & 2023 Pass out Batch

Job Profile- Trainee Admission Counsellor

Last Date of Registration: 18-September-2024

About UpGrad -

Established in 2015, UpGrad is Asia's largest integrated Learning, Skilling, and Workforce development company. Our mission is to create a new digital-first learning experience to deliver tangible career impact to individuals at scale. upGrad currently offers programs in Data Science, Machine Learning, Product Management, Digital Marketing, Entrepreneurship, etc. upGrad is looking for people passionate about management and education to help design learning programs for working professionals to stay sharp and stay relevant and help build careers of tomorrow.

About UpGrad Abroad -

upGrad Abroad, a part of upGrad, through collaborations with overseas universities, offers a distinctive portfolio of study abroad programs delivered in a hybrid model. These programs present a golden opportunity for learners to leverage online learning in a flexible and affordable manner. The hybrid programs initiated in an online form in India culminate in an on-campus mode in universities abroad. This efficient mode of learning helps students enhance their career opportunities while enabling them to save on the cost of studying as well as receive a higher return on investment upon completion. Smooth visa process, admission support, and post-study work visa are added perks with upGrad Abroad.

Job Profile- Trainee Admission Counsellor

Department- Sales

Job Location- UpGrad Abroad, Sector 125, Noida

Openings - 20

CTC Range -

Tenure	CTC	Fixed Per Annum	Incentive Per Annum	Retention Bonus Half Yearly
0-3 Months	INR 4,00,000	4,00,000	NA	NA
3-6 Months	INR 8,00,000	4,00,000	4,00,000	NA
6 Months+	INR 8,70,000	4,50,000	4,00,000	20,000

*Future growth aspects will be based on your individual performance

Eligibility-

- Graduate/Post-graduate (any discipline) passing out in year 2024
- Good communication skills
- Intent to pursue career in a high growth sales role

Tentative Date of Joining- 23rd September '24

Requesting you to share the list of the interested students in an excel file or

Alternatively, Candidates can directly apply through the google link:-

<https://forms.gle/STnvyDVT7AmLS3Rc7>

Please find attached JD, which briefs about job description, eligibility criteria. and the Company (www.upgradabroad.com/).

Selection Process: (4 Rounds)

Interview rounds (F2F):

- Round 1: Recruiter interview (communication skill + culture fitment assessment)
- Round 2: Manager interview (communication + culture assessment + UpGrad Abroad knowledge)
- Round 3: Business 1 interview (sales acumen + problem solving skills)
- Round 4: Business 2 interview (mock sales on UpGrad Abroad course + cultural fitment)

The interviews will be conducted in our Noida office in Sector 125.

Video Link for Reference:

- <https://www.youtube.com/watch?v=MTdpHs6HWwM>
- <https://www.youtube.com/watch?v=xCwNpdss5eA&t=21s>
- https://www.youtube.com/watch?v=UOCQ_f8QZY

All the Best!!!

Thanks & Regards,



Dr. Nivedita
Head - Training and Placement Cell