



TECNIA INSTITUTE OF ADVANCED STUDIES

GRADE "A" INSTITUTE

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Recognized Under Sec. 2(f) of UGC Act 1956.

INSTITUTIONAL AREA MADHUBAN CHOWK, ROHINI, DELHI 110085

Tel: 91-11-27555121-24, E-Mail : directortias@tecnia.in, Website: www.tiaspg.tecnia.in



Accredited
QMS & EMS Certification
ISO 9001:2015
ISO 14001:2015
CAB #18005

21001:2018
Management Systems for
Education Organizations

51001:2018
Energy Management Systems

Ref. No: TIAS/TP/Campus/Notice/2024-25/44

Date: 12-09.2024

Notice

Dear All,

Interested students can apply directly to the company given below:

infoedge

99acres

Mega Walk-in Drive For
Customer Support - Voice
Process

Desired Experience : 1 - 3
Years

CTC : 3 LPA to 4 LPA

Location : Noida

Academic Qualifications
: Any Graduate or Post
Graduate

[APPLY NOW](#)



Walk-in Details

Date : 12th September 2024 (Thursday)

Time : 11:00AM - 3:00PM

Address : A88, Sector 2, Noida (Nearest Metro - Noida sector 15)

Google Map : <https://maps.app.goo.gl/3zv5ejUfbzHbHSSK8>

Documents Required : **Updated Resume in Hard copy**

Contact Person : **Amulya Vaish**

Job Description

It is 100% desk jobs, and this role is to reach out to the pre generated leads contacts through calling, generate the needs in customer and create qualified leads for sales team. It is a 6months contractual role, Contract can be extended basis your performance and business requirements.

Roles & Responsibilities

- Make 100-150 outbound calls on pre generated leads and find out qualified leads.
- Identified customer needs and wants to enhance customer experiences and boost lead generation.
- Assists the property buyers to make the right decision.
- Adhere quality parameters and ensure compliance of calls.
- Prioritized tasks to meet tight deadlines, pitching in to assist others with project duties.
- Managed customer relations through communication and helpful interactions.
- Worked varied hours to meet seasonal and business needs.
- Completed daily logs for management review.

Skill Sets Required

- Fluent English Speaking
- Active listening skill
- Strong convincing skills
- Prior experience into presales/Lead Generation/voice process (Inside Sales or Tele Calling or Customer Service) would be an added advantage

Connect on details given below:

Email: amulya.vaish@naukri.com

Contact Person: **Amulya Vaish**

All the Best!!!

Thanks & Regards,



Dr. Nivedita

Head - Training and Placement Cell