



TECNIA INSTITUTE OF ADVANCED STUDIES

GRADE "A" INSTITUTE

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QMS & EMS Certification
ISO 9001:2015
ISO 14001:2015
CAB #118005



21001:2018
Management Systems for
Education Organizations



51001:2018
Energy Management Systems

Ref. No: TIAS/TP/Campus/Notice/2024-25/71

Date: 27-09.2024

Notice

Dear All,

Please find an option for consideration. Interested candidates are required to register on the link latest by 28-09-2024.

Link to Apply:- <https://forms.gle/YeYyAksB9KxAv2Xx5>

Company Name: Corizo Edutech Pvt Ltd

Eligibility: BBA/MBA-2024 Pass out Batch

Profile: Inside Sales Representatives

CTC: 4 LPA

Location: Gurgaon

Corizo Edutech. As we expand our team, we're searching for bright, ambitious individuals who are ready to dive into the dynamic world of sales as **Inside Sales Representatives.**

About the Role:

The Inside Sales Representative will be responsible for identifying potential customers, understanding their needs, and providing tailored solutions. This role offers an excellent opportunity for students to develop their sales skills and contribute to the growth of our organization.

Why This Role Matters:

The Inside Sales Representative role at Corizo isn't just about making sales—it's about understanding the needs of our clients, crafting tailored solutions, and building lasting relationships. We're looking for students who are not just motivated but also eager to learn and grow in a fast-paced, innovation-driven environment.

What We Offer:

- **Growth-Oriented Environment:** We believe in nurturing talent and providing the tools needed for professional and personal development.
- **Impactful Work:** Your students will have the chance to make a real impact from day one, contributing to the success of our clients and our company.
- **Career Advancement:** With clear pathways for growth, our Inside Sales Representatives can quickly move into leadership roles within the organization.

We would appreciate the opportunity to have the students of your college be a part of our mission to improve employability and technical skills among students throughout the country. **Kindly find the job description and the eligibility criteria in the document attached below.**

Job Designation: **INSIDE SALES REPRESENTATIVE**

Compensation: **4 LPA (Fixed) + 2.5 LPA (Variable)**

We are looking for candidates who possess:

- Excellent verbal and spoken communication skills (Preferably English).
- Ability to persuade and negotiate.
- Ability to work in a team.
- Self-motivated and able to handle pressure.
- Fast-learner, keen on details, and self-motivated.

The selection process for the Campus Drive will include:

1. Group Discussion
2. HR Round

To express our sincere interest in your university's talented students, we kindly request your assistance in facilitating the organisation of this event. We would be delighted if you could share the following information with your students:

- Details about the company Corizo, its culture, and the position of Business Development Associate.
- Application instructions and deadlines.
- Any additional resources or materials that will help students prepare for the selection process.

All the Best!!!

Thanks & Regards,



Dr. Nivedita

Head - Training and Placement Cell