



**TECNIA INSTITUTE OF ADVANCED STUDIES**  
**GRADE "A" INSTITUTE**  
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**Ref. No: TIAS/TP/Campus/Notice/2023-24/159**

**Date: 31.01.2024**

Dear All,

Please find an option for consideration. Interested candidates are required to register on the link latest by 01/02/2024.

**Link to Apply:- <https://forms.gle/dZ4Leijm6V2WbVK86>**

Company Name: Inditab

Eligibility: BBA/BCA-2023 Pass out Batch & BCA-2024 Passing Batch

Profile:-

1. Flutter App Developer - Upto 20K per month (Upto 2.40 LPA)
2. Support Executive - Upto 20 K per month
3. B2B Sales- 15-30% hike on current CTC

Position: Flutter App Developer

**FLUTTER APP DEVELOPER (Junior or Intern)**

<b>No. of Positions</b>	:	2
<b>Job Location</b>	:	Noida Sec-3
<b>Job Type</b>	:	Internship / Permanent
<b>Salary Range</b>	:	Upto 20K per month (Upto 2.40 LPA)
<b>Qualification</b>	:	BE/B.Tech/MCA/BCA/M.Sc./B.Sc.
<b>IT Language</b>	:	Dart

We are seeking a motivated and passionate **Intern / Junior Flutter Developer** to join our development team. You will have the opportunity to gain hands-on experience in mobile app development using the Flutter framework. This is a great opportunity for individuals looking to kickstart their career in mobile app development and gain exposure to a fast-paced and innovative tech environment.

**Responsibilities:**

- Collaborate with the development team to design, develop, and maintain mobile applications using Flutter.
- Assist in the implementation of user interfaces and app functionality, adhering to design guidelines and best practices.
- Participate in code reviews and provide input to enhance code quality and maintainability.
- Troubleshoot and resolve bugs and issues in the mobile applications.
- Stay up to date with the latest developments in Flutter and mobile app development to contribute innovative solutions to projects.
- Work closely with cross-functional teams to gather requirements and deliver high-quality products.

**Qualifications:**

- Recently graduated from a computer science, software engineering, or related field program or looking to excel in Flutter technology
- Basic understanding of mobile app development concepts and familiarity with Dart programming language.
- Strong problem-solving skills and a willingness to learn.
- Good communication and teamwork skills.
- Eagerness to work in a fast-paced and dynamic environment.
- Previous experience with Flutter would be a plus.

We are offering a valuable opportunity to gain practical experience in mobile app development using Flutter, work with a talented development team, and contribute to real-world projects. If you are a motivated and enthusiastic individual looking to jumpstart your career in mobile app development, we encourage

**2). Profile:- Support Executive**

<b>Company Name :</b>	Inditab Esolutions
<b>Job Location :</b>	Noida Sector-3
<b>Job Type :</b>	Full-Time ; Permanent
<b>Profile :</b>	Support Executive
<b>Salary Range :</b>	Upto 20 K per month
<b>Working Days :</b>	6 days with 1 weekly off
<b>Skills :</b>	Good communication in English & Hindi both

As a **Support Executive**, you will be responsible for providing excellent customer service and support to our clients. You will act as the primary point of contact between the company and its customers, ensuring their concerns are addressed promptly and effectively. You will also play a crucial role in maintaining customer satisfaction and contributing to the company's success.

**Responsibilities:**

- Respond to customer inquiries, concerns, and issues via various communication channels (mainly via phone).
- Resolve customer inquiries, issues, and complaints effectively.
- Maintain a strong knowledge of our products/services.
- Document customer interactions accurately in our system.
- Collaborate with team members and other departments as needed.
- Contribute to improving customer satisfaction and support processes.
- Collect and analyze customer feedback to identify trends and areas for improvement.
- Adhere to company's customer service standards and policies.
- Participate in regular team meetings to discuss customer concerns and strategies for improvement.

**Qualifications:**

- 12th Pass ; Diploma or equivalent (Bachelor's degree preferred).
- Fresher or previous experience in customer support or a related role.
- Excellent communication and problem-solving skills.
- Empathy and patience when dealing with customers.
- Strong team player.

**3).BUSINESS DEVELOPMENT EXECUTIVE**

Process : B2B Sales

Job Location : Noida Sector-3

Salary Range : 15-30% hike on current CTC

Working Days : 5 (Monday to Friday)

We are seeking a highly motivated and results-driven Business Development Manager to join our dynamic team in the fast-paced fintech industry. You will play a crucial role in expanding our market presence and ensuring the success of our business.

**Requirements:**

- Bachelor's degree in Business, Marketing, Finance, or a related field. MBA is a plus.
- Proven experience (Minimum 2 years) in business development or sales within the fintech/Payments industry.
- Expert in the Payments industry with domain knowledge of digital payments is a key differentiator for this role.
- Strong communication skills and a charismatic personality are pre-requisites
- Strong understanding of financial products, services, and market dynamics.
- Willingness to travel to meet clients or attend industry events.
- Ability to work independently and as part of a collaborative team.
- Results-oriented with a track record of meeting or exceeding sales targets.
- Ability to develop and implement effective business development strategies.
- Proficient in CRM software and Microsoft Office Suite.
- Knowledge of regulatory frameworks and compliance in the fintech sector.

**Job responsibilities:**

- Conduct comprehensive market research to identify potential business partners and collaboration opportunities.
- Analyze industry trends, competitor partnerships, and market dynamics.
- Identify and engage with key decision-makers in potential partner organizations.
- Initiate contact through various channels, including targeted outreach, networking events, and industry conferences.
- Prepare and deliver compelling sales presentations to showcase our products and services.
- Develop proposals and negotiate terms to secure new business contracts.
- Set and achieve ambitious sales targets, contributing to overall company revenue goals.
- Monitor and report on sales performance against targets, identifying areas for improvement.
- Establish and nurture strong relationships with key stakeholders in partner organizations.
- Serve as the primary point of contact, fostering ongoing communication and collaboration.
- Lead negotiations with potential partners to establish mutually beneficial agreements.
- Collaborate with legal and management teams to finalize and execute partnership contracts.

We offer a competitive salary, performance-based incentives, and opportunities for professional growth. If you are a strategic business development professional with a passion for fostering impactful business partnerships, we encourage you to apply for this exciting opportunity to shape and expand our business network.

All the best

Thanks & Regards,



Dr. Nivedita  
Head - Training and Placement Cell