



**TECNIA INSTITUTE OF ADVANCED STUDIES**  
**GRADE "A" INSTITUTE**

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**INSTITUTIONAL AREA MADHUBAN CHOWK, ROHINI, DELHI 110085**  
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**Ref. No: TIAS/TP/Campus/Notice/2023-24/186**

**Date:09.02.2024**

Dear All,

Please find an option for consideration. Interested candidates are required to register on the link latest by 10/02/2024.

**Link to Apply:- <https://forms.gle/BzmAZzNphjQpidNF6>**

**Company Name:-** Bongchie

**Eligibility:** BBA-2022 & 2023 Pass out

**Salary:** As per Previous Salary

Job Title: Business Development Executive- International Sales

Experience: 1 – 2 Years

Location- Delhi

Key Responsibility Areas:

- Generate new business leads, identify and contact key decision makers and scout for potential business opportunities
- Formulate business proposals and presentations that facilitate new business opportunities and partnerships in emerging markets globally
- Keep track of emerging market trends and propose business development strategies to key management personnel
- Create and implement effective work systems which boosts team performance resulting in efficient functioning of the organization
- Meeting with international clients for briefing
- Coordination with various departments for status update

**Requirements:**

- Bachelor's degree in business, marketing or related fields
- Proven work experience as a business development executive in a product based company
- Proficiency in English both verbal & written
- Proficiency in MS Office specially in Excel is a plus
- Experience in Customer Support is a plus
- Ability to manage complex projects and multitask

All the best

Thanks & Regards,

A handwritten signature in blue ink, appearing to be 'DN' or similar initials, written in a cursive style.

Dr. Nivedita  
Head - Training and Placement Cell