

# Ref. No: TIAS/TP/Campus/Notice/2023-24/140

# Date:17.01.2024

Dear All,

Please find below details of Placement opportunity for graduate students of batch passed out in year 2023 of GGSIP University in the company "Wissenhive E leaning Private Limited" for your reference and circulation to students to apply on given link by **18<sup>th</sup> January 2024**:

## Registration Link - https://forms.gle/j2Nkyk4wgw6WeY5m9

Job Details		
1	Name of the Company	Wissenhive E leaning Private Limited
2	Type of Drive	Physical Mode
3	Date of Drive	3rd or 4th week of Jan
4	Stream Required	Any
5	Eligibility Criteria	Under Graduate
6	Batch	Any
7	Position	Management Trainee
8	Job Location	Noida
9	No. of Vacancies	15
10	Date of Joining	Last week of Jan or 1 <sup>st</sup> week of Feb
11	Pay Package	INR 3.0 LPA (15k for the 1st 6 months of Training after evaluation the Package will be revised)
12	Any Bond and Timings	No Bond, Office Timings are 9 PM TO 5:30 AM (US SHIFT)
13	Placement Process	<ol> <li>Screening Round</li> <li>Face to Face Interview</li> <li>Hr Round</li> </ol>

## LAST DATE FOR REGISTRATION IS 18<sup>th</sup> January 2024.

#### Company Profile:

We are one of the world's leading IT training providers.

We provide online training in disciplines such as Cyber Security, Cloud Computing, IT Service management, Hadoop, Project Management, Artificial Intelligence, Machine learning and Data Science among others, where technologies and best practices are changing rapidly and demand for qualified candidates significantly exceeds supply.

Dreambig IT solutions is an US based MNC ,Headquarters located in US and operations in New Delhi, India, we have helped over 200,000 professionals and companies across 150+ countries get trained, acquire certifications, and upskill their employees.

Our training courses are designed and updated by 2000+ renowned industry experts. Our blended learning approach combines online classes, instructor-led live virtual classrooms, project work, and 24/7 teaching assistance. Our vibrant community of experts and certified professionals is a powerful resource pool of tips, tricks, and insightful advice. More than 40 global training organizations have recognized us as an official provider of certification training.

## Company Website: <a href="https://www.wissenhive.com/">https://www.wissenhive.com/</a>

### Job Profile

Looking for management trainees to help us develop and implement our growth strategies. This position is best suited for candidates who want to gain experience in a managerial role with advancement potential.

### Responsibilities

- Observe and understand how company and department's operates and the daily processes and goals to acquire knowledge of methods, procedures, and standards required.
- Selling IT Certification by obtaining client information & Counselling customers for certification.
- Obtaining client information by making enhanced outbound calls.
- Determines eligibility by comparing client information to requirements & Verifying information.
- Analyzing customer's requirements and providing them solutions as per their needs.
- Selling & Advertising Different Training Courses in APAC Region/US Region/Europe/Middle East/PAN India.
- Assuring registration of participant in batches according to their education requirements.
- Creating database of Existing and New clients.
- Achieving sales targets by acquiring new clients & growing business from existing clients.
- Informing participants by explaining different courses package/ Answering related questions/ Providing information.

#### All the best

Thanks & Regards,

Dr. Nivedita Head - Training and Placement Cell