



**Ref. No: TIAS/TP/Campus/Notice/2023-24/139**

**Date:17.01.2024**

Dear All,

Please find an option for consideration. Interested candidates are required to register on the link latest by 17/01/2024.

**Link to Apply:-** <https://forms.gle/Dug6WzdreSce7r89>

**Company Name:** Pantheon Digital

**Eligibility:** BBA-2024 Passing out Batch

**Salary range** - 20K -25K) + incentives

**Profile:** Business Development

**JOB DESCRIPTION- Business Development**

**Roles and Responsibilities**

- Contacting potential customers over the phone to pitch products or services.
- Building rapport with customers and establishing trust.
- Meeting daily or weekly sales targets.
- Staying up-to-date with product knowledge and industry trends.

**- Desired Skills :**

Experienced in International Sales .

Minimum Duration of experience- 6 months

Be a highly energetic and motivated and ethical individual.

- Be able to work autonomously and in a group environment.
- Have strong written and verbal communication skills.
- Thrive in a competitive environment.
- Excellent Communication and Sales skills.
- Analytical skills to read the customers' minds and generate business by closing sales over the phone.
- Have excellent time management skills.
- Self-Confident, Enthusiastic, Patient, Passionate, Resilient, and Cheerful.- Willing to learn about the product and master his/her skills & knowledge. - Adapt to sales pressure.

**LOCATION-** SAKET, DELHI

Job Timing – 5:30AM- 2:30PM

**Perks and Benefits**

Cab pickup facility  
Breakfast Facility  
Attractive Incentives

All the best

Thanks & Regards,



Dr. Nivedita  
Head - Training and Placement Cell