



TECNIA INSTITUTE OF ADVANCED STUDIES
GRADE "A" INSTITUTE
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Recognized Under Sec. 2(f) of UGC Act 1956
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Ref. No: TIAS/TP/Campus/Notice/2023-24/132

Date:15.01.2024

Dear All,

Please find an option for consideration. Interested candidates are required to register on the link latest by 16/01/2024.

Link to Apply:- <https://forms.gle/iGgYCemm1rUTkssZA>

Company Name: Bizaccen knnect pvt ltd

Qualification: BBA,MBA-2025 Passing Year

Profile:

- **BDE Intern** - Upto 7k Per Month
- **HR Intern** - Upto 7k Per Month

Duration: 4 Month

Role: BDE Intern

Work Experience: Fresher

Joining: Immediate

Work Location: Noida, Uttar Pradesh

Job Summary: We are seeking a highly motivated Business Development Intern to join our staffing services team. The ideal candidate will be responsible for generating new business leads and building relationships with clients in need of staffing solutions. The BD Intern will work closely with our recruiting team to identify and fulfill client needs.

Responsibilities:

- Well-spoken with confident
- Should be able to use job portal like LinkedIn, Naukri and etc.
- Must be good in Excel
- Utilize various channels to generate leads, including online platforms, social media, and industry events.
- Initiate contact with potential clients through emails, calls, and networking events.
- Schedule meetings for senior business development professionals to discuss services and offerings.
- Foster and maintain relationships with existing clients to understand their staffing needs.
- Maintain an organized and up-to-date database of potential and existing clients.
- Track and report on key performance indicators related to business development efforts.

Requirements:

- Bachelor's degree in Business Administration, Marketing, or a related field
- Strong communication and interpersonal skills
- Proven track record of success in B2B sales, preferably in the staffing industry
- Ability to build and maintain relationships with clients
- Results-oriented mindset with the ability to meet or exceed sales targets
- Excellent negotiation and closing skills
- Ability to work independently and as part of a team
- We hope this job description meets your needs. Let me know if you have any further questions or if you need any additional assistance.

Stipend:- Upto 7k Per Month.

Duration:- 4 Months.

2)Role: HR Intern

Work Experience: Fresher

Joining: Immediate

Work Location: Noida, Uttar Pradesh

Roles & Responsibilities :

- Receive and Screen the candidates applications through various Job portals .
- Searching, scrutinizing, screening and selecting candidates from various sources.
- Conducting Interviews, assessing applicant viability for a position in terms of knowledge and experience, and matching them with current positions
- Finding new sources for searching unique candidates is one of the key role that should be mentioned in all IT&Non IT recruiter job descriptions.
- Providing periodic reports to the Team Manager regarding the recruitment status of positions

Stipend:- Upto 7k Per Month.

Duration:- 4 Months.

All the best

Thanks & Regards,



Dr. Nivedita
Head - Training and Placement Cell