

(SCHEME OF EXAMINATIONS)

Scheme of Programme Code: 039 Programme Name: MASTER OF BUSINESS ADMINISTRATION SchemeID: 410392017001 Sem./Year: 03 SEMESTER
Institution Code: 170 Institution: TECNIA INSTITUTE OF ADVANCED STUDIES

S.No.	Paper ID	Code	Subject	Credit	Type	Exam	Mode	Kind	Minor	Major	Max. Marks	Pass Marks
01	39201	MS201	SUMMER TRAINING REPORT	4	PRACTICAL	UES	COMPULSORY	MANDATORY	40	60	100	40
02	39203	MS203	MANAGEMENT OF INTERNATIONAL BUSINESS	4	THEORY	UES	COMPULSORY	DROPPABLE	25	75	100	40
03	39205	MS205	INFORMATION SYSTEMS MANAGEMENT	4	THEORY	UES	COMPULSORY	DROPPABLE	25	75	100	40
04	39207	MS207	ENTERPRENEURSHIP DEVELOPMENT	4	THEORY	UES	COMPULSORY	DROPPABLE	25	75	100	40
05	39209	MS209	BUSINESS SIMULATION AND GAMES	2	PRACTICAL	NUES	COMPULSORY	DROPPABLE	--	100	100	40
06	39211	MS211	CONSUMER BEHAVIOUR	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
07	39213	MS213	SALES AND DISTRIBUTION MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
08	39215	MS215	INTERNATIONAL MARKETING	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
09	39217	MS217	SERVICES MARKETING	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
10	39219	MS219	CUSTOMER RELATIONSHIP MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
11	39221	MS221	INTERNATIONAL FINANCIAL MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
12	39223	MS223	FINANCIAL MARKETS AND INSTITUTIONS	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
13	39225	MS225	SECURITY ANALYSIS AND INVESTMENT MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
14	39227	MS227	CORPORATE TAX PLANNING	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
15	39229	MS229	FINANCIAL ECONOMETRICS	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
16	39231	MS231	COMPENSATION MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
17	39233	MS233	INDUSTRIAL RELATIONS AND LABOUR LAWS	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
18	39235	MS235	TRAINING AND DEVELOPMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
19	39237	MS237	PERFORMANCE MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
20	39239	MS239	TALENT MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
21	39241	MS241	SYSTEMS ANALYSIS AND DESIGN	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
22	39243	MS243	ENTERPRISE SYSTEMS	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
23	39245	MS245	NETWORK APPLICATIONS AND MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
24	39247	MS247	DATABASE MANAGEMENT SYSTEMS	2	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
25	39249	MS249	INFORMATION SECURITY MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40

(SCHEME OF EXAMINATIONS)

Scheme of Programme Code: 039 Programme Name: MASTER OF BUSINESS ADMINISTRATION SchemeID: 410392017001 Sem./Year: 03 SEMESTER
 Institution Code: 170 Institution: TECNIA INSTITUTE OF ADVANCED STUDIES











S.No.	Paper ID	Code	Subject	Credit	Type	Exam	Mode	Kind	Minor	Major	Max. Marks	Pass Marks
26	39251	MS251	INTERNATIONAL BUSINESS ENVIRONMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
27	39253	MS253	EXPORT-IMPORT POLICIES, PROCEDURES AND DOCUMENTATION	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
28	39255	MS255	WTO AND INTELLECTUAL PROPERTY RIGHTS	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
29	39257	MS257	INTERNATIONAL ECONOMICS	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
30	39259	MS259	INTERNATIONAL BUSINESS NEGOTIATION	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
31	39261	MS261	DATABASE MANAGEMENT SYSTEMS LAB.	1	PRACTICAL	UES	ELECTIVE	DROPPABLE	40	60	100	40

LEGEND

PAPERID (CREDITS)	
Internal	External
TOTAL (GRADE)	

A: Absent C: Cancelled
D: Detained RL: Result Later
CS: Credits Secured
AP: Already Passed

Result of Programme Code: 039 Programme Name: MASTER OF BUSINESS ADMINISTRATION Sem./Year: 03 SEMESTER Batch: 2017 Examination: REGULAR December, 2018

S.No.	Photo.	Roll no./Name	Institution Code: 170 Institution: TECNIA INSTITUTE OF ADVANCED STUDIES										CS/Remarks										
1		00117003917 AAKASH MALIK SID: 410000029614 SchemeID: 410392017001	39201 (4)	39203 (4)	39205 (4)	39207 (4)	39209 (2)	39213 (3)	39217 (3)	39223 (3)	39225 (3)	39227 (3)									33		
			22	50	19	38	17	35	20	29	-	79	18	44	19	41	19	29	17	42		20	50
			72 (A)	57 (B+)	52 (B)	49 (C)	79 (A+)	62 (B+)	60 (B+)	48 (C)	59 (B+)	70 (A)											
2		00217003917 ABHISHEK SHARMA SID: 410000029615 SchemeID: 410392017001	39201 (4)	39203 (4)	39205 (4)	39207 (4)	39209 (2)	39213 (3)	39215 (3)	39217 (3)	39251 (3)	39253 (3)									33		
			22	49	20	38	17	44	18	45	-	75	21	46	20	48	20	43	21	47		18	48
			71 (A)	58 (B+)	61 (B+)	63 (B+)	75 (A+)	67 (A)	68 (A)	63 (B+)	68 (A)	66 (A)											
3		00317003917 AJAY SAINI SID: 410000029616 SchemeID: 410392017001	39201 (4)	39203 (4)	39205 (4)	39207 (4)	39209 (2)	39211 (3)	39215 (3)	39217 (3)	39253 (3)	39255 (3)									6		
			20	A	5	A	5	27	5	31	-	40	7	A	5	15	5	5	4	3		5	A
			A	A	32 (F)	40 (P) *	40 (P)	A	20 (F)	10 (F)	7 (F)	A											
4		00417003917 AJAY SHARMA SID: 410000029617 SchemeID: 410392017001	39201 (4)	39203 (4)	39205 (4)	39207 (4)	39209 (2)	39215 (3)	39217 (3)	39221 (3)	39223 (3)	39225 (3)									33		
			20	50	21	35	19	42	16	49	-	73	23	50	22	52	19	31	22	35		20	42
			70 (A)	56 (B+)	61 (B+)	65 (A)	73 (A)	73 (A)	74 (A)	50 (B)	57 (B+)	62 (B+)											
5		00617003917 AKASH GARG SID: 410000029619 SchemeID: 410392017001	39201 (4)	39203 (4)	39205 (4)	39207 (4)	39209 (2)	39215 (3)	39217 (3)	39221 (3)	39225 (3)	39227 (3)									33		
			22	48	22	47	15	53	16	53	-	72	19	54	18	49	17	38	17	46		19	56
			70 (A)	69 (A)	68 (A)	69 (A)	72 (A)	73 (A)	67 (A)	55 (B+)	63 (B+)	75 (A+)											
6		00817003917 AMAN RAWAT SID: 410000029621 SchemeID: 410392017001	39201 (4)	39203 (4)	39205 (4)	39207 (4)	39209 (2)	39215 (3)	39217 (3)	39221 (3)	39223 (3)	39225 (3)									33		
			20	49	18	36	14	41	15	49	-	77	18	52	19	50	19	26	20	40		20	40
			69 (A)	54 (B)	55 (B+)	64 (B+)	77 (A+)	70 (A)	69 (A)	45 (C)	60 (B+)	60 (B+)											
7		00917003917 ANJALI KAUSHIK SID: 410000029622 SchemeID: 410392017001	39201 (4)	39203 (4)	39205 (4)	39207 (4)	39209 (2)	39213 (3)	39217 (3)	39223 (3)	39225 (3)	39227 (3)									33		
			30	50	23	56	22	49	21	46	-	85	25	59	22	49	24	49	22	50		25	54
			80 (A+)	79 (A+)	71 (A)	67 (A)	85 (A+)	84 (A+)	71 (A)	73 (A)	72 (A)	79 (A+)											
8		01017003917 ANKUSH GOEL SID: 410000029623 SchemeID: 410392017001	39201 (4)	39203 (4)	39205 (4)	39207 (4)	39209 (2)	39215 (3)	39217 (3)	39221 (3)	39225 (3)	39227 (3)									33		
			28	48	21	62	20	52	24	52	-	71	18	48	18	54	18	32	18	49		20	65
			76 (A+)	83 (A+)	72 (A)	76 (A+)	71 (A)	66 (A)	72 (A)	50 (B)	67 (A)	85 (A+)											
9		01117003917 ANUSHKA GUPTA SID: 410000029811 SchemeID: 410392017001	39201 (4)	39203 (4)	39205 (4)	39207 (4)	39209 (2)	39213 (3)	39217 (3)	39231 (3)	39233 (3)	39235 (3)									33		
			29	48	20	48	19	42	22	49	-	70	22	43	20	44	21	52	22	51		23	47
			77 (A+)	68 (A)	61 (B+)	71 (A)	70 (A)	65 (A)	64 (B+)	73 (A)	73 (A)	70 (A)											
10		01317003917 AYASHA AHUJA SID: 410000029813 SchemeID: 410392017001	39201 (4)	39203 (4)	39205 (4)	39207 (4)	39209 (2)	39213 (3)	39217 (3)	39223 (3)	39225 (3)	39227 (3)									33		
			36	47	22	45	24	54	21	46	-	75	24	42	20	51	24	43	23	48		22	55
			83 (A+)	67 (A)	78 (A+)	67 (A)	75 (A+)	66 (A)	71 (A)	67 (A)	71 (A)	77 (A+)											

*Passed with Grace Marks

RTSID: 2019061103920171700105

*SID: Student ID; SchemeID: The scheme applicable to the student.

Date on which pdf made: 11/06/2019

(SCHEME OF EXAMINATIONS)

Scheme of Programme Code: 039 Programme Name: MASTER OF BUSINESS ADMINISTRATION SchemeID: 410392017001 Sem./Year: 03 SEMESTER
Institution Code: 213 Institution: TECNIA INSTITUTE OF ADVANCED STUDIES

S.No.	Paper ID	Code	Subject	Credit	Type	Exam	Mode	Kind	Minor	Major	Max. Marks	Pass Marks
01	39201	MS201	SUMMER TRAINING REPORT	4	PRACTICAL	UES	COMPULSORY	MANDATORY	40	60	100	40
02	39203	MS203	MANAGEMENT OF INTERNATIONAL BUSINESS	4	THEORY	UES	COMPULSORY	DROPPABLE	25	75	100	40
03	39205	MS205	INFORMATION SYSTEMS MANAGEMENT	4	THEORY	UES	COMPULSORY	DROPPABLE	25	75	100	40
04	39207	MS207	ENTERPRENEURSHIP DEVELOPMENT	4	THEORY	UES	COMPULSORY	DROPPABLE	25	75	100	40
05	39209	MS209	BUSINESS SIMULATION AND GAMES	2	PRACTICAL	NUES	COMPULSORY	DROPPABLE	--	100	100	40
06	39211	MS211	CONSUMER BEHAVIOUR	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
07	39213	MS213	SALES AND DISTRIBUTION MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
08	39215	MS215	INTERNATIONAL MARKETING	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
09	39217	MS217	SERVICES MARKETING	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
10	39219	MS219	CUSTOMER RELATIONSHIP MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
11	39221	MS221	INTERNATIONAL FINANCIAL MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
12	39223	MS223	FINANCIAL MARKETS AND INSTITUTIONS	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
13	39225	MS225	SECURITY ANALYSIS AND INVESTMENT MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
14	39227	MS227	CORPORATE TAX PLANNING	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
15	39229	MS229	FINANCIAL ECONOMETRICS	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
16	39231	MS231	COMPENSATION MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
17	39233	MS233	INDUSTRIAL RELATIONS AND LABOUR LAWS	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
18	39235	MS235	TRAINING AND DEVELOPMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
19	39237	MS237	PERFORMANCE MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
20	39239	MS239	TALENT MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
21	39241	MS241	SYSTEMS ANALYSIS AND DESIGN	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
22	39243	MS243	ENTERPRISE SYSTEMS	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
23	39245	MS245	NETWORK APPLICATIONS AND MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
24	39247	MS247	DATABASE MANAGEMENT SYSTEMS	2	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
25	39249	MS249	INFORMATION SECURITY MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40

(SCHEME OF EXAMINATIONS)

Scheme of Programme Code: 039 Programme Name: MASTER OF BUSINESS ADMINISTRATION SchemeID: 410392017001 Sem./Year: 03 SEMESTER
 Institution Code: 213 Institution: TECNIA INSTITUTE OF ADVANCED STUDIES

S.No.	Paper ID	Code	Subject	Credit	Type	Exam	Mode	Kind	Minor	Major	Max. Marks	Pass Marks
26	39251	MS251	INTERNATIONAL BUSINESS ENVIRONMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
27	39253	MS253	EXPORT-IMPORT POLICIES, PROCEDURES AND DOCUMENTATION	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
28	39255	MS255	WTO AND INTELLECTUAL PROPERTY RIGHTS	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
29	39257	MS257	INTERNATIONAL ECONOMICS	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
30	39259	MS259	INTERNATIONAL BUSINESS NEGOTIATION	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
31	39261	MS261	DATABASE MANAGEMENT SYSTEMS LAB.	1	PRACTICAL	UES	ELECTIVE	DROPPABLE	40	60	100	40

