



TECNIA INSTITUTE OF ADVANCED STUDIES

NAAC ACCREDITED GRADE "A" INSTITUTE

Approved by AICTE, Ministry of HRD, Govt. of India Affiliated To GGSIP University
Recognized under Sec 2(f) of UGC ACT 1956

INSTITUTIONAL AREA, MADHUBAN CHOWK, ROHINI, DELHI- 110085

Tel: 91-11-27555121-24, E-Mail: directortias@tecnia.in; Website: www.tiaspg.tecnia.in



Workshop
On
Entrepreneur Development

Date: 29 August'2020

**Organised by Institution Innovation Council,
Tecnia Institute of Advanced Studies**

REPORT

EVENT : Workshop
TOPIC : Entrepreneur Development
DATE : 29August'2020
TIME : 4:00 pm to 6:00 pm
Venue : Zoom online
Convener : Dr. Rashmi Gujrati
Co- Convener : Inderpreet Singh
Resource Person : MR. NIKHIL KATHURIA & MR. YOGESH SINGLA

Objectives

1. To enrich the participants with the entrepreneurial skills
2. To make the participants understand about the skills required in network technology.
3. To enhance the knowledge and encourage the youngsters to startup their own venture.
4. To make the participants understand about the organizational skills adopted by the young blood to enhance revenue.

About Workshop

This Workshop was intended to train participants with skills and knowledge of the entrepreneurial framework to produce quality results from the new entrepreneurs. The main purpose of this workshop is to build confidence in youngsters and to enhance their knowledge about business.

The participants have learnt about the kind of skills enhancement required in the networking and technology business field. In workshop complete online guidance given by resource person.

Resource Person

The resource person of the workshop was Mr. NIKHIL KATHURIA & Mr. YOGESH SINGLA

Speaker 1: Mr. NIKHIL KATHURIA

Mr. Nikhil Kathuria is a CA & soft skill trainer.

Topic: “Interpersonal skills as a step to networking”

Mr. Nikhil Kathuria addresses about the following concerns regarding network & technology:

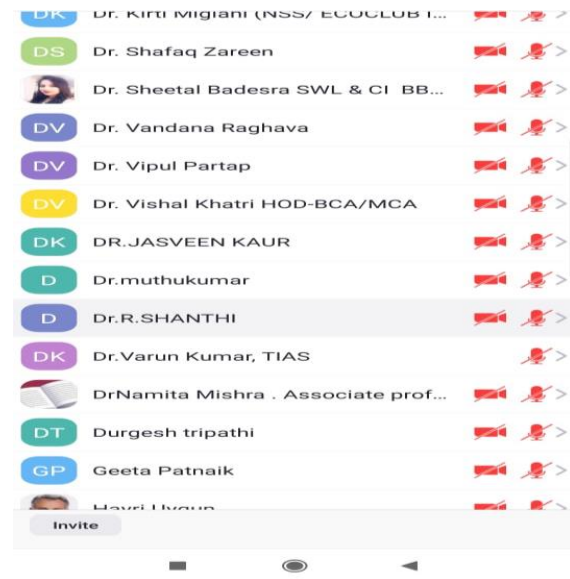
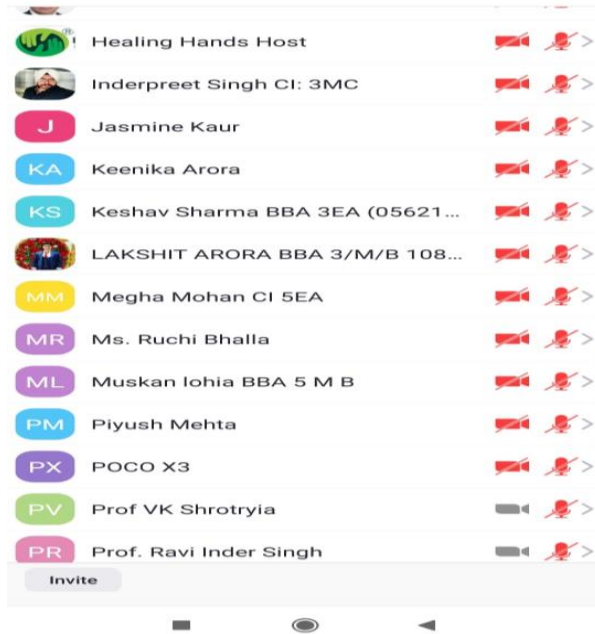
- Mr. Nikhil Kathuria addressed a brief introduction about the network & technology.
- Mr. Kathuria further talks about the interpersonal skills.
- He informed about the various types of things :
 - To find good jobs
 - Raising money
 - Security
 - Social cost
 - Management should work more effectively
- Mr. Kathuria further told us about the difference between interaction and response.



Speaker explained the content of workshop

- He also added what kinds of skills are required for an individual level ,these are:
 - Communication skills
 - Emotional intelligence
 - Adaptability & flexibility
 - Understanding of technologies
 - Data literacy
 - Creativity & innovations
 - Critical thinking
 - Remote working
- Mr. Kathuria also informed us about the interpersonal skills that are required like:
 - Mindset aspect
 - Skills aspect
 - Practice aspect

To conclude Mr. Nikhil Kathuria informed us about the opportunities we can uphold to run the business. Hence, it will be a good opportunity for the young entrepreneurs to conduct their businesses and uplift the economy of India with their innovative ideas.



Students Attending Workshop

Speaker 2: Mr. YOGESH SINGLA

Mr. Yogesh Singla is a technical and chartist management consultant.

TOPIC: “Technical analysis as money making tool”

Mr. Yogesh Singla addresses about the following concerns:

- Mr. Singla gives a brief introduction about the technical analysis.
- He further added that technical trader must be decided on two things”
They must choose when to enter a position
They must choose when to exit the position
- Mr.Singla also informed that technical analysis software can help traders make money easy.
- He further molded what are the advanced technical analysis:
Bullish engulfing pattern.
Bearish engulfing pattern
Bullish divergence signal
Bearish divergence signal
The false breakout

- He further molded about the best trading indicators:
Moving average
Exponential moving average
Stochastic oscillator
Moving average convergence divergence
Bollinger bands
Relative strength index
Fibonacci retracement

To conclude Dr. Singla informed about the strategies how we can startup our own venture to uplift business with the help of adoption of entrepreneur networking skills & technologies which will increase the revenue of the business and settle for the long turn.

We are very grateful to you sir for giving your precious time and motivating us with your entrepreneurship skills and knowledge.

Learning outcome

1. Participants have learnt about entrepreneurial skills.
2. Participants have learnt about the different modes of online business.
3. Participants have analyzed about the managerial skills.

List of Beneficiaries

S. No	Name	Enrollment Number	Course
1	YASHVI GARG	35421301719	BBA
2	Sarthak	05617001718	BBA
3	Umang Gupta	13617001719	BBA
4	kandarp	02517001718	BBA
5	kushagra dhingra	15117001719	BBA
6	Priti chaudhary	03417001719	BBA
7	Manish arora	35621301718	BBA
8	Ayushi goel	12421301719	BBA
9	Ayush Gupta	12617001719	BBA
10	vidhi thukral	08321301719	BBA
11	PRATHAM SOMANI	13317001719	BBA
12	Aarushi Saxena	12117001719	BBA
13	Mehul Bhalla	14417001719	BBA
14	Shobhit Aggarwal	14717001719	BBA
15	Pawan Saini	11017001719	BBA
16	Pratham Chauhan	03021301718	BBA