

(Please write your Exam Roll No.)

Exam Roll No. ....

# END TERM EXAMINATION

FIRST SEMESTER [MBA] DEC.2016-JAN.2017

**Paper Code: MS 101**  
**MS(FM)101**  
**MIB101**

**Subject: Management Process &  
Organizational Behaviour**

**Time : 3 Hours**

**Maximum Marks :75**

**Note: Attempt any five questions. All questions carry equal marks.**

- Q1. Explain how the field of organizational behavior stands to benefit by taking a global perspective. What would you say are the major challenges associated with such a perspective?
- Q2. What are the tasks and responsibilities of a professional manager? How do they differ in different type of organization?
- Q3. Organizational culture is a 'mushy' concept. You can't see it, yet you know it's there. What indications are there that the organizational culture really does exist?
- Q4. There are plenty of theories of motivation but each one of them adds to the insights and builds new perspective. Critically examine this statement.
- Q5. Explain attribution theory? How does it help in understanding the deferring perceptions among individuals of the reality around us?
- Q6. What are the different leadership styles adopted by managers? Which one of them is most suited in a manufacturing organization with little possibility of change? Give reasons.
- Q7. Transactional analysis helps in understanding interpersonal behavior and can be used to enhance effectiveness of interpersonal behavior. Elucidate.

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