

(Please write your Exam Roll No.)

Exam Roll No. 013137039

END TERM EXAMINATION

FIRST SEMESTER [MBA] DECEMBER 2015

Paper Code: MS -101

MS (FM)-101

MIB-101

Subject:- Management Process and
Organizational Behavior

Time: 3 Hours

Maximum Marks: 75

Note: Attempt any five questions.

- Q1. Define Management. Differentiate between a Leader and a Manager. Explain the Functions of Management in detail. (15)
- Q2 Explain the classical, Neo classical and Modern Approaches of Management. (15)
- Q3 Explain the following:- (3x5=15)
(a) Management by Objectives.
(b) Skills of a Manager
(c) Management Ethics
- Q4 (a) Define Planning? Discuss the types of planning in detail. (7.5)
(b) How do Planning & Controlling go hand in hand? (7.5)
- Q5 Define the term Organizational Behavior. Discuss its models. (15)
- Q6 (a) Differentiate between Organization Culture & Climate. (7.5)
(b) Explain the characteristic features of different types of organization structures. (7.5)
- Q7 (a) Define Perception. Discuss the common errors of perception. (7.5)
(b) Explain classical & social learning theories. (7.5)
- Q8 Explain the term Motivation. Discuss the popular 'Need Theories' of motivation? (15)
- Q9 (a) Discuss the steps of decision-making process in detail. (7.5)
(b) Explain the barriers to change. What are the ways of overcoming these barriers? (7.5)
- Q10 Explain the following:-
(a) Transactional Analysis (3.5)
(b) Stages of group development (3.5)
(c) Types of Conflict (4)
(d) Hersey and Blanchard Theory of Leadership. (4)