



# Training and Placement Cell

## Event Report

The poster features the TECNIA logo and NAAC Accredited Grade 'A' Institute badge. It includes two circular portraits: Heena Lal, Training & Placement Officer, TIAS, and Dr. Sonal Dahiya, Data Science Specialist, Associate Professor, TIAS. The event details are: Date: 15/11/2021 (Monday), Timings: 1:40 to 2:30 PM. A vertical banner on the right reads 'Organised by Training and Placement Cell'. The join link is <https://bit.ly/3CIOwHB>.

<b>Event:</b>	Development Scheme : Situation based behaviour & its Analysis
<b>Date:</b>	23.11.2021
<b>Time:</b>	1:40 PM- 2:30 PM
<b>Google Meet Link:</b>	<a href="https://bit.ly/3CIOwHB">https://bit.ly/3CIOwHB</a>
<b>Students:</b>	(BCA 5TH SEM)
<b>Faculty Co-ordinator:</b>	Dr Sonal Dahiya, Associate Professor, TIAS
<b>Convener:</b>	Heena Lal, Training & Placement Officer
<b>Beneficiaries:</b>	11

## **OBJECTIVES:**

- To understand Fundamentals of Behaviour dynamics during interview.
- To increase understanding of the important issues pertaining to individual and group behaviour aspects in an organization.
- Elucidate the categories of behavioural assessment;
- To analyse level of understanding of students in different situations.
- To analyse application of thought and knowledge of students.
- To analyse what is the actual gap between the knowledge of the student and actual outcome.
- Define and describe behavioural assessment on the basis of different situations;

## **REPORT:**

Situation based behavioral activity was organized on 15<sup>th</sup> November'21 for BCA 3<sup>rd</sup> year students by the T&P cell of TIAS. The objective of this activity was to give the students a platform to understand fundamentals of behavior dynamics, helping those Analyze different situations and how to respond in that situation. Different questions were shared based on different situations that are usually asked during interviews or the situations which might appear that needs proper application of ones thought and knowledge. They main purpose of conducting this event was to make sure that students apply appropriate knowledge in reference with actual outcome expected which would prepare them for placements. Individuals were examined in terms of their responses received and validity to the expected objectives. 11 students participated in this activity. In the end Ms Heena Lal and Dr. Sonal Dahiya guided the students regarding their scope of improvement in respective areas based on the responses received by them.

## **LEARNING OUTCOME:**

- Students were able to have clarity of fundamentals of organizational behaviour.
- It prepared them in advance how to react in a particular situation. .
- Increased students' interests and engagement
- Students were aware about their shortcomings and weakness, so that they can improve it.
- It helped them to apply their knowledge based on the situation.

**Situation based behavioral Questions:**

Name	Roll No	Q-1.What is more important salary or position and why?	Q-2.If your colleague passes sarcastic comments on you while in group conversation how you will deal with it?	Q-3.During interview if interviewer offers you water, does it shows proper etiquettes to take it and why?	Q-4.What is the main preparations you need to do before your interview? Any four	Q-5.If interviewer asks you a question that you are not aware of what you should do in that case.	Q-6.When the interviewer asks you the question" Tell me about yourself"? He/she really wants what in response?	Q-7.The best way to answer the question, "why do you want to work for our company is by saying?	Q-8.If you are returning to the workforce or have gaps in your employment history and are asked about what you were doing at that time you should?	Q-9.What all documents are necessary to carry along with you during the day of the interview.	Q-10. Smart work or Hard work' which is more important as per you and why?
Ansh gupta	3617002018	Right now position because I know company will give lower salary in starting but If we have an experience than you can talk with your manager for your increase	If the comment in the chat passes in the funny manner than not a problem for me. But if the passes for my family or nothing else on my personal life that I will take action	Yes , no problem but drink in a proper way ,because at the time of interview we are nervous because of this we have doing mistakes so after drinking the water I think we will give better	1) Body language  2) Preparation about basic questions like introduce about yourself etc.  3) dressing sense  4) technical questions	I simply said I don't a sir.	First your name ,your education qualification, your hobbies , your experience, your projects that you had done , your achievements, your strength	Because I am the right person for your company. I think I will learn many thing from wonderful department	Every person had a reason so I think if a person have a gaps in their employment history he/she want to tell about the genuine reason not fake one	Your CV , mark sheet , achievements certificate	I think both are important hard work and smart work is two different things. Without doing hard work you will not able to do smart work. I am going to explain u with the

		your salary		interview							example like a student want to learn coding like at that time he do hard work and after that he will able to do smart work with that coding
Diksha Dureja	2417002019	Position because it will give experience about the industry and more experience will automatically read out to a good salary	I will just ignore that and focus on the group conversation as that is more important than that shit	Yes, it shows etiquette to take it because sometimes the person gets nervous while answering	1. General knowledge 2. Speaking skills and fluency 3. Have the knowledge about the concepts 4. Confident	I will be honest and admit my lack of familiarity rather than dwelling on it	He/she really wants to know about my past experiences and my current role	I feel my skills are particularly well-suited to this position and I believe I have the type of knowledge to succeed in this role and at the company.	I will answer that I was studying or finding some best opportunity then the before one. I will be straightforward and truthful towards the reason.	Resume, certificates, I'd proofs and Passport size pic.	Smart work because it is easier to work smartly and it takes less time than hard work and gives best outputs.
ANANDI TA	317002019	For me, both salary and position is important as salary helps in day-to-day survival and	Firstly, If it is a gender or racial based comment I'll take stand for myself at that very moment.	Yes, 100% it shows proper etiquette. It helps us to remain calm. Also, even if we are not	1. Good outfit. 2. Must know about the company. 3. Practicing	1. Just say sorry and proceed with the other question.	1. My background (Past education/participations/achievements)	I want to enhance my skills that will help me gain my knowledge. Also, I will	-	1. Identity proofs 2. Documents (Resume etc.)	I will choose Smart Work. Firstly, smart work helps in planning

		positions helps in building my career.	Secondly, I'll make the other person understand how one feels on such comments in personal.	thirsty but we task the glass of water and place it on a side.	in-front of mirror (to avoid loud speech and fumbling)  4. Should know each and everything in my CV/Resume.	2. Ask for a 1 min break to think about the question and then reply.	2. What I'm doing (Present)  3. My future plans/ goals.	an asset to your company.		3. Pen and paper  4. List of references	and then executing the work.  It helps in saving the time and resources.
Vanshita Verma	517002019	I think this question is irrelevant because higher the position higher the salary so these two are complementary.	I will stay calm and let my college complete its statement after that I will justify myself.	Since the interviewer is quite an important person in the co-corporate world, so rejecting something that this person is offering would be quite rude from my point of view	1. Introduction 2. Resume edited as per the required job 3. Online go through of interview questions. 4. Polishing the basics	I would honestly decline that I am not aware of the answer but would give some information that I would regarding the topic which is quite similar to it.	Something which is not written in the resume because he/she had already gone through your resume so it would be pointless to discuss something about yourself who is already written on your resume.	By mentioning my interests and how I would be useful to the company by joining.	I would answer this honestly or it might depend on the situation by saying I was solidifying my skills for the co-corporate world.	Resume is the must.	Smart work because everyone tries to do the hard work but only some go for the smart work. The real life example is Mark Zuckerberg and I think everyone knows how Facebook was developed.
Yash Bisht	1317002019	Position is more	Depends on the kind of	It should be like accept it	1. We should be well aware	Accept that	Our name, recent	I'd like learn more with a	If i take a gap there	some copies of	Smart work is need

		important because when we have position we have skills relating to that position which is no less than money	conversation .If it is Professional then he should be disciplined.	gently and drink some water in proper manner	about the company like DATE when the organization starts TYPE of the organization and its BRANCHES in different state.  2. We must have vast knowledge about the position we've applied for.  3. Our general knowledge must be more than good.		qualifications , skills ,some hobbies related to that skill	professional environment and want to give my best to the organization I'm working for	should a good reason for that and I'll be well prepared for the workload	resume, list of references, pen and paper , a bag or portfolio which contains all your documents	because you save time and become more productive
Chahat	3717002019	Position is more important than salary because our job title will almost always impact how much money you make.	Tell that person in personal.	Yes, always accept the offer, even if you're not thirsty. The simple act of doing so in and of itself will make you seem more approachable	1. Research the company. 2. Research your interviewer. 3. Prepare a set of questions. 4. Conduct a mock interview. 5. Print out	When you don't know the answer to an interview question, be honest and admit your lack	He wants to know our past, present and future like our experience and skills	I've seen your company consistently listed as one of the top places to work. I've read employee testimonials and heard	The company and I had different expectations. In reflecting on that experience, I realize there are some things	Passport size photographs, Identity proof and CV/Resume	Hard work is important than smart work because hard work is the first step towards smart work. Through hard work

		<p>However, as an indication of how important job titles are, many people would rather have a better title than a bigger salary.</p>		<p>e and likeable.</p>	<p>physical copies of your resume.          6. Eat a healthy meal before the interview.          7. Clean and press your clothes.          8. Dress for the role.</p>	<p>of familiarity (the worst thing you can do is fake expertise when you really don't feel comfortable with a subject), but don't dwell on what you don't know.</p>		<p>of your enthusiasm for encouraging employee growth through education, training, and vast resources. I already know that engaged employees produce better work, and that is evident in the most recent campaign you created. I would love to join your innovative team, continue to create great work, and grow within the company by learning new skills.</p>	<p>I could have done differently. I learned a great deal, and I am excited about the opportunity to bring that maturity to my next job</p>	<p>we gain experience; it helps us discover many new things. This experience enables us to think smartly to solve a critical problem and achieve success</p>
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ISHA BATRA	717002019	Both are necessary for our career growth as salary we earn is important for day-to-day expenses and also works as a motivation and the position gives us a promising future as it open more doors of opportunities for us.	I will think carefully about whether I want to speak up, weighing the costs and benefits of doing so.	I will take it even if I am not thirsty as it might give me a moment to make myself comfortable.	<ol style="list-style-type: none"> <li>1. I will research about the organization.</li> <li>2. I will then prepare the list of expected questions.</li> <li>3. I will organize my documents.</li> <li>4. I will figure out what to wear.</li> </ol>	I will think that I am not familiar with that concept and might redirect them in the concept I am more familiar with.	He might want to check if the person is confident enough and also about professional achievements.	How I am perfect for the role and why do I want that job.	Be prepared for the question and give honest answer.	Copy of my resume/CV, all certificates and identity proof, required stationary items.	I believe that hard work and smart work are both essential as hard work helps us to achieve the goals of our life and smart work saves time and it allows us to be more organized.
Kareena Gaba	3117002019	According to me both salary and position are important because I need a job designation to build a career; on the other hand salary is important for my day	I would like to confront him / her directly to have a one to one conversation in a polite manner and make things clear.	Yes, I would accept the water because it can appear rude to say no.	<ol style="list-style-type: none"> <li>1. Research the company and the role .</li> <li>2. Review a job description.</li> <li>3. Organize your documents.</li> <li>4. Dress for the role accordingly.</li> </ol>	I would give the answer from my own level or I would simply say that I am struggling to answer this	He / She wants to know why I am the right candidate for this role or job. How can I be an asset to the company?	I believe I'll be an asset to your company as my skills are particularly aligned with this position. Your company will be an excellent	Honestly answer the question but I would try not to overshare.	Resume , Recommendation Letter , List of questions you need to ask about your job role , Identity Proof	Smart work because it involves planning and prioritization of tasks.



		today survival.				question.		platform for me to show my full potential.			
Anjali jain	1917002019	Based on position a person's lifestyle, gesture, posture, social status etc define. And salary is directly related to maintain these factors. That's why salary is very much important and need to have a standard by considering position. Salary and Position are not contrary, rather both should maintain in parallel.	I can calm them down, so that they don't take any action that harms you or others either physically or emotionally. In doing this, i can break the emotional "spirals of escalation" that can cause so much harm, and i can solve the underlying problems that have caused the anger.	If my interviewer offers me a glass of water, take it, even if i am not thirsty. This little prop can help buy me some time to formulate an answer to a difficult question or just give me a moment to center myself.	Review the job description. ... Consider your eligibility for the job. ... Learn more about the company. ... Prepare a list of expected interview questions	If i am asked a question that you really can't work through, own up and try redirecting to an area you are familiar with. I may not be able to speak to a certain skill directly, but if i am able to connect it to similar skills, i am much better off than just saying you i am asked a question that i really cannot work through, own up and try redirecting to an area you are familiar with. I may	I am fresher and have no work experience in any company. My strength is that I can adapt quickly to any environment. My short-term goal is to get placed in a reputed company like yours, which	I have used your software for many years and am consistently impressed with the innovation and developments made in the space. I also appreciate your dedication to education, providing your customers with free demos to learn how to use your products effectively. I would love to be a part of this	I spent some time as the primary caretaker in my family. During that time, I was able to be there for my family but always knew I wanted to return to work. I am ready to do that now. •	Carry All Certificates, Identity Proofs, And Other Documents. The second place on your interview checklist needs to be occupied by all your certificates. Your mark sheets from Xth, XIIth, graduation, and post-graduation as well as your degree certificates are a must	Hard work is definitely more important because it is only through hard work that we can achieve the goals of our life. Smart work, on the other hand, often leads to shortcuts and procrastination

						not be able to speak to a certain skill directly, but if i am able to connect it to similar skills, i am much better off than just saying i don't have the skill they're looking for.	will allow me to enhance my skills and Knowledge. My long term goal would be to reach a higher position in your company	innovative team and use my skills to continue the groundbreaking work you are doing here.			
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## Evaluation Sheet

Evaluation Sheet					
S.No	Name	Understanding of Situation(5)	Knowledge & Skills (5)	Clarity in expressing (5)	Suggestions
1	Ansh gupta	4	3	3	Needs few points to support her responses
2	Diksha Dureja	4	4	4	Needs to work upon the introduction part
3	ANANDITA	3	3	2	Need to respond to every question
4	Vanshita Verma	3	2	2	Very casual responses, needs to be little professional
5	Yash Bisht	3	3	2	Need to respond to every question even if you are

					not
6	Chahat	5	5	4	Overall good
7	ISHA BATRA	4	4	3	Needs to work upon the introduction part
8	Kareena Gaba	5	5	4	Overall good
9	Anjali jain	4	3	3	Needs to work upon the introduction part
10	Sarthak Saxena	4	3	3	Needs to give little diplomatic answers as per the situation
11	Ashima khurana	3	3	3	Very casual & short responses

**Recommendations:**

Students need to prepare commonly asked questions properly.