# TECNIA INSTITUTE OF ADVANCED STUDIES









## Workshop

### On

## **Entrepreneur Development**

**Date: 29 August'2020** 

## Organised by Institution Innovation Council, **Tecnia Institute of Advanced Studies**

### **REPORT**

**EVENT** : Workshop

**TOPIC** : Entrepreneur Development

**DATE** : 29August'2020

TIME : 4:00 pm to 6:00 pm

: Zoom online Venue

: Dr. Rashmi Gujrati Convener

**Co- Convener** : Inderpreet Singh

: MR. NIKHIL KATHURIA & MR. YOGESH SINGLA **Resource Person** 

**Objectives** 

1. To enrich the participants with the entrepreneurial skills

2. To make the participants understand about the skills required in network technology.

3. To enhance the knowledge and encourage the youngsters to startup their own venture.

4. To make the participants understand about the organizational skills adopted by the young

blood to enhance revenue.

**About Workshop** 

This Workshop was intended to train participants with skills and knowledge of the

entrepreneurial framework to produce quality results from the new entrepreneurs. The main

purpose of this workshop is to build confidence in youngsters and to enhance their knowledge

about business.

The participants have learnt about the kind of skills enhancement required in the networking and

technology business field. In workshop complete online guidance given by resource person.

**Resource Person** 

The resource person of the workshop was Mr. NIKHIL KATHURIA & Mr. YOGESH SINGLA

Speaker 1: Mr. NIKHIL KATHURIA

Mr. Nikhil Kathuria is a CA & soft skill trainer.

Topic: "Interpersonal skills as a step to networking"

Mr. Nikhil Kathuria addresses about the following concerns regarding network & technology:

• Mr. Nikhil Kathuria addressed a brief introduction about the network & technology.

• Mr. Kathuria further talks about the interpersonal skills.

• He informed about the various types of things:

To find good jobs

Raising money

Security

Social cost

Management should work more effectively

• Mr. Kathuria further told us about the difference between interaction and response.



Speaker explained the content of workshop

• He also added what kinds of skills are required for an individual level ,these are:

Communication skills

Emotional intelligence

Adaptability & flexibility

Understanding of technologies

Data literacy

Creativity & innovations

Critical thinking

Remote working

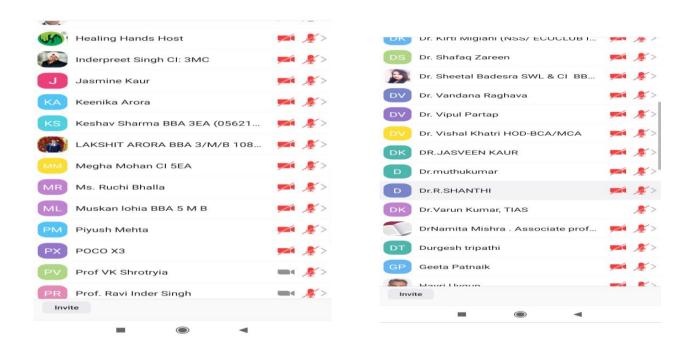
• Mr. Kathuria also informed us about the interpersonal skills that are required like:

Mindset aspect

Skills aspect

Practice aspect

To conclude Mr. Nikhil Kathuria informed us about the opportunities we can uphold to run the business. Hence, it will be a good opportunity for the young entrepreneurs to conduct their businesses and uplift the economy of India with their innovative ideas.



Students Attending Workshop

#### Speaker 2: Mr. YOGESH SINGLA

Mr. Yogesh Singla is a technical and chartist management consultant.

TOPIC: "Technical analysis as money making tool"

Mr. Yogesh Singla addresses about the following concerns:

- Mr. Singla gives a brief introduction about the technical analysis.
- He further added that technical trader must be decided on two things"
   They must choose when to enter a position
   They must choose when to exit the position
- Mr.Singla also informed that technical analysis software can help traders make money easy.
- He further molded what are the advanced technical analysis:

Bullish engulfing pattern.

Bearish engulfing pattern

Bullish divergence signal

Bearish divergence signal

The false breakout

He further molded about the best trading indicators:
 Moving average
 Exponential moving average
 Stochastic oscillator
 Moving average convergence divergence
 Bollinger bands
 Relative strength index

To conclude Dr. Singla informed about the strategies how we can startup our own venture to uplift business with the help of adoption of entrepreneur networking skills & technologies which will increase the revenue of the business and settle for the long turn.

We are very grateful to you sir for giving your precious time and motivating us with your entrepreneurship skills and knowledge.

### Learning outcome

Fibonacci retracement

- 1. Participants have learnt about entrepreneurial skills.
- 2. Participants have learnt about the different modes of online business.
- 3. Participants have analyzed about the managerial skills.

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### **List of Beneficiaries**

S. No	Name	Enrollnment Number	Course
1	YASHVI GARG	35421301719	BBA
2	Sarthak	05617001718	BBA
3	Umang Gupta	13617001719	BBA
4	kandarp	02517001718	BBA
5	kushagra dhingra	15117001719	BBA
6	Priti chaudhary	03417001719	BBA
7	Manish arora	35621301718	BBA
8	Ayushi goel	12421301719	BBA
9	Ayush Gupta	12617001719	BBA
10	vidhi thukral	08321301719	BBA
11	PRATHAM SOMANI	13317001719	BBA
12	Aarushi Saxena	12117001719	BBA
13	Mehul Bhalla	14417001719	BBA
14	Shobhit Aggarwal	14717001719	BBA
15	Pawan Saini	11017001719	BBA
16	Pratham Chauhan	03021301718	BBA