



**TECNIA INSTITUTE OF ADVANCED STUDIES**

**NAAC ACCREDITED GRADE "A" INSTITUTE**

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**Workshop**  
**On**  
**Entrepreneur Development**

**Date: 28 August'2020**

**Organised by Innovation Incubation Cell,  
Tecnia Institute of Advanced Studies**

**REPORT**

**EVENT** : Workshop  
**TOPIC** : Entrepreneur Development  
**DATE** : 28August'2020  
**TIME** : 4:00 pm to 6:00 pm  
**Venue** : Zoom online platform  
**Convener** :  
**Resource Person** : **MR. HARPREET SINGH BHATIA & MR. EKANT AGGARWAL**

**Objectives**

1. To enrich the participants with the entrepreneurial skills
2. To make the participants understand about the skills required in post pandemic business environment.
3. To enhance the knowledge and encourage the youngsters to startup their own venture.
4. To make the participants understand about the organizational skills adopted by the young blood to enhance revenue.

## **About Workshop**

This Workshop was intended to train participants with skills and knowledge of the entrepreneurial framework to produce quality results from the new entrepreneurs. The main purpose of this workshop is to build confidence in youngsters and to enhance their knowledge about business.

The participants have learnt about the kind of skills enhancement required in the post pandemic business environment & how an individual can startup their own venture through online mode. In workshop complete online guidance given by resource person.

## **Resource Person**

The resource person of the workshop was Mr. Harpreet Singh Bhatia & Mr. Ekant Aggarwal

## **Speaker 1: Mr. Harpreet Singh Bhatia**

Mr. Harpreet Singh Bhatia is a HR professional over 26 years of experience.

## **Topic: “What Kind Of Skills Enhancement Required In Post Pandemic Business Environment**

**Mr. Harpreet Singh Bhatia** addresses about the following concerns regarding entrepreneur:

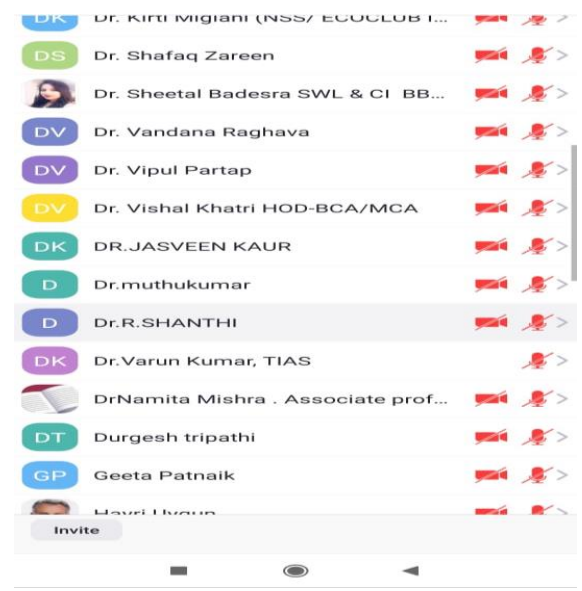
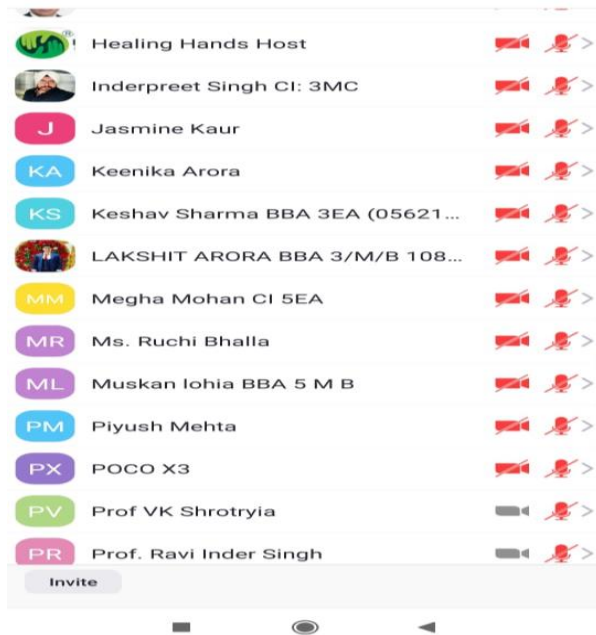
- Mr. Harpreet Singh Bhatia addressed a brief introduction about the global pandemic.
- He spoke in the session that most of the businesses are labor intensive business.
- Mr. Singh informed about the various types of concerns associated with entrepreneurship:
  - Contactless business
  - Remote working
  - Data literacy
  - Online business, self service
  - Changes in policies according to the environment which helps in grabbing the opportunities prevail in the market. Management should work more effectively as per the norms.
- Mr. Singh further suggested about the kind of skills required for organizational level. Some of them are discussed below:
  - Agileness
  - Contactless
  - Changing optimization
  - Crises management
  - Cyber security
- He also elaborated the kinds of skills are required at the individual level. Some of the skills are mentioned below:
  - Communication skills

Emotional intelligence  
 Adaptability & flexibility  
 Understanding of technologies  
 Data literacy  
 Creativity & innovations  
 Critical thinking  
 Remote working

- Mr. Singh further informed about the things, pandemic has taught for the well-being of young ones are mentioned below:

To be a better leader  
 Problem solving  
 Financial planning  
 Manage stress  
 Meditation  
 Social well being  
 Mental well being  
 To play sports  
 Read books

To conclude Mr. Harpreet Singh Bhatia informed the participants about the opportunities we can uphold to run the business during the pandemic. Hence, it will be a good opportunity for the young entrepreneurs to conduct their businesses and uplift the economy of India with their innovative ideas.



*Students Attending Workshop*

## Speaker 2: Mr. Ekant Aggarwal

Mr. Ekant Aggarwal is founder and CEO of Ekant Associates Legal Head. He is also an executive director. He won 32 awards in his field. He also runs the department of higher education in Haryana..

Mr. Ekant Aggarwal addresses about the following concerns:

- Mr. Ekant Aggarwal gives us a brief introduction about startup.
- He further added which things an entrepreneur should keep in mind while starting up the business:
  - Communication skills
  - Mind set of an entrepreneur
  - How to execute the plan
  - To follow their passion
- Mr. Aggarwal further provided a highlight about how an entrepreneur should work towards. There are certain traits associated to become an entrepreneur such as:
  - Creativity & innovations
  - Employment generation
  - Development
  - Improvement
  - Wealth generation



### *Elaboration of Content in workshop*

- He further gives us a brief introduction about partnership.

- He further elucidated about how an individual open a partnership firm. There are certain protocols needs to be added such as:
  - Name of a firm
  - Address of place where business is carried on
  - Full names of both the prterners
  - Pancard of partnership firm
- He further provided a detail discussion about private limited company:
  - Gives a brief introduction about private limited company
  - Liability of members is limited
  - Uninterpreted directors
  - Borrowing capacities
- At last Mr. Aggarwal gives a brief introduction about limited liability partnership:
  - Best form of legal entity for startups
  - Separate legal entity
  - Limited liabilities

To conclude Dr. Aggarwal informed about the strategies how we can startup our own venture to uplift business with the help of adoption of entrepreneur skills & knowledge which will increase the revenue of the business and settle for the long run.

We are very grateful to you sir for giving your precious time and motivating us with your entrepreneurship skills and knowledge.

### **Learning outcome**

1. Participants have learnt about entrepreneurial skills.
2. Participants have learnt about the different modes of online business.
3. Participants have analyzed about the managerial skills.

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### List of Beneficiaries

S. No	Name	Enrollment Number	Course
1	YASHVI GARG	35421301719	BBA
2	Sarthak	05617001718	BBA
3	Umang Gupta	13617001719	BBA
4	kandarp	02517001718	BBA
5	kushagra dhingra	15117001719	BBA
6	Priti chaudhary	03417001719	BBA
7	Manish arora	35621301718	BBA
8	Ayushi goel	12421301719	BBA
9	Ayush Gupta	12617001719	BBA
10	vidhi thukral	08321301719	BBA
11	PRATHAM SOMANI	13317001719	BBA
12	Aarushi Saxena	12117001719	BBA
13	Mehul Bhalla	14417001719	BBA
14	Shobhit Aggarwal	14717001719	BBA
15	Pawan Saini	11017001719	BBA
16	Pratham Chauhan	03021301718	BBA