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| <b>Event</b>             | : | <b>Seminar</b>  |
| <b>Topic</b>             | : | <b>The Smart Skill of Group Discussion</b>                    |
| <b>Date</b>              | : | <b>20 November, 2019</b>                                      |
| <b>Time</b>              | : | <b>10:00 AM</b>   |
| <b>Venue</b>             | : | <b>Room No. 1311, 3<sup>rd</sup> Floor, PG Building, TIAS</b> |
| <b>Students</b>          | : | <b>BBA</b>  |
| <b>Faculty In charge</b> | : | <b>Ms. Punitika Batra</b>                                     |
| <b>Speaker</b>           | : | <b>Mr. Amit Podaar, Sr. Regional Head, TIME Education</b>     |
| <b>Convener</b>          | : | <b>Dr. Nivedita</b>   |

### ABOUT THE COMPANY: TIME Education

Triumphant Institute of Management Education Pvt. Ltd. (T.I.M.E.) is India's leading test-prep institute with a pan-India presence and is headquartered in Hyderabad. Established in 1992, T.I.M.E. today operates out of 238 offices located in 119 towns and cities across the country. Over 40 IIT/IIM graduates form part of the core team at T.I.M.E. T.I.M.E. is today acknowledged as a multi-location, multi-programme training specialist run on corporate lines and offers a wide range of programmes not only for national and state-level entrance exams like the CAT, MAT, JEE MAIN, and JEE ADVANCED but also for international exams like GMAT, GRE, IELTS and TOEFL.

Through its Campus Recruitment Training conducted at various engineering colleges across the country every year, T.I.M.E. trains thousands of students in aptitude tests and communication skills as a part of preparing them for their campus placements.

### SPEAKER: Mr. Amit Podaar

#### OBJECTIVES:-

- To make the students aware about the strategies to win over a Group Discussion .
- To make students understand the value of para language while an ongoing Group Discussion.
- To make the students aware of various roles a candidate play during a Group Discussion and the techniques to excel in each of them.
- To make the students more confident about their skills.

#### REPORT:

A seminar was organized for BBA students on November 20, 2019 on the topic "The Smart Skill of Group Discussion" by TIAS under the ambit of Capability Enhancement Scheme, so as to make the students polish their skills of being a group discussion participant. The session was headed by Mr. Amit Podaar, Senior Regional Manager TIME Education. The session was targeted to make the students understand about the difficulties and the win over strategies in a Group Discussion. The students were informed about the Group Discussion process that acts as an elementary screening parameter to enter into a B-School. They were informed about the parameters to judge a candidate in

a Group Discussion Session. They were also briefed about the out of the box topics that are given by the prestigious B-Schools of the country and what is expected by the participants. The students were made aware about various roles participants play during a group discussion session and what could be the possible tactics to win over each role. The students were also made aware of the para language skills that help in emphasizing and creating an impression in the listener's mind. The students were also made aware of the importance of listening skills during the Group discussion session. The session was supervised by T&P Cell and was well received by the students in terms of content. At the end of seminar feedback was collected on various parameters

**LEARNING OUTCOME:**

- Students got information about various parameters to judge GD
- Students were able to understand the importance of para linguistic skills in a Group Discussion
- Students were able to understand the importance of listening skills in a Group Discussion.



The speaker, Mr. Amit Podaar , Sr. Regional Manager, TIME Education informing the students about how to effectively crack a Group discussion



Students participating in the Seminar

