

Tecnia Institute of Advanced Studies

Job opening Notification

Ref/2012-13/J26/BBA/17th April 2012

This is to inform to BBA HOD and Program Coordinator that a Campus Drive for the Final Placement is scheduled on 18th April 2012 at 10:00 AM by *AEGON Religare Life Insurance* at TECNIA own Campus (PG Block). All the students for BBA VI Semester who have confirmed for the drive are being requested to report at CRC, 1st Floor PG Block at 10:00 AM.

Students are requested to bring in a copy of their resume along with 1 passport size photograph. Dress Code—Formals Strictly

Job description enclosed.



Amit Kumar Dheri
CRC Manager



Nitika Jain
Training and Placement Dept.

CC: Director

HOD BBA

CPC

Dr. Sandeep

AEGON Religare Life Insurance

Location Delhi/NCR

Position Business Manager

Company Profile: "AEGON, an international life insurance, pension and investment company, Religare, a global financial services group and Bennet, Coleman & company, India's largest media house, have come together to launch AEGON Religare Life Insurance Company Limited (ARLI) ARLI products such as AEGON Religare iTerm Plan and Aegon Religare Invest Maximiser Plan have been ranked among the best in term of value and have attracted many external accolades."

Website : <http://www.aegon.com>

KEY RESPONSIBILITIES/ PURPOSE:

Manage Insurance sales goal achievement through :

- Recruiting agents
- Training and developing agents on an ongoing basis

Candidate should possess the following attributes:

- Working with people
- Entrepreneurial and commercial focus
- Drive for results
- Maturity
- High Confidence levels, good Communication

Candidate Profile:

- Should have stable past career employment history.
- Should be well networked in the local area and have an understanding of the local market, and proven track records.

Package 2.0 L pa + incentives.