

## NAAC ACCREDITED GRADE "A" INSTITUTE

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**Event** :Seminar

**Date** : 09<sup>th</sup> October, 2018 : 12:30 PM - 01:30 PM Time

: MBA Class Room, 4th Floor, PG Building, TIAS Venue

Students :MCA

**Faculty In-charge** :Dr. Nivedita Head - Training & Placement Cell

Topic :Digital Marketing

**About the Company:**Times Professional Learning- Times of India

Times Professional Learning is an initiative from The Times of India Group seeking to extend "excellence in delivery" in the education sector, in order to unlock the massive potential of the youth of India.

**About the Speaker:**Mr. KunalJha – Trainer, Times Professional Learning

KunalJha is having 8 years of rich industrial experience; He has been into the field of Retail Operation and had worked with the brands like Tata Croma, Vanheusen, LP. Nike. He has worked for the position of Store Manager as well as area manager. He is having an expertise on all the modules of Digital Marketing, and almost 4 years of training experience

## **Objective:**

- To make students understand the nuances & opportunities of Digital Marketing.
- To provide knowledge of latest advancements in the field of Digital Marketing to help them prepare for final placement.
- To make students understand the challenges of Digital marketing.
- To increase the confidence of the students.

## **Report:**

A Seminar was organized for MBA students on October09<sup>th</sup>, 2018on the Digiital Marketing." by TIAS, so as to make the students understand the nuances & opportunities of Digital Marketing. The speaker Mr. KunalJha, informed the students that the digital marketing landscape is continued to grow at a rapid pace. Marketers are faced with new challenges and opportunities within this digital age. Students were made to understand various modules of Digital such marketing as search engine optimization (SEO), search marketing (SEM), content marketing, influencer marketing, content automation, campaign marketing, data-driven marketing, e-commerce marketing, social media marketing, social media optimization, e-mail direct marketing, display advertising, e-books, optical disks etc. A brief about the challenges and effectiveness and latest development in the field of Digital Marketing was also discussed. The workshop was supervised by the Training & Placement Cell. The seminar was well received by the students.

## **Learning outcome:**

- Students' knowledge about the digital marketing and its application was enhanced.
- Students' awareness about its growing demand in the marketing technique was raised.
- Students' confidence in performing the deliberations on real life problems was increased.
- Students' knowledge about the latest advancements in the field of digital marketing was increased.



**Students Involved in the Seminar** 



Mr. KunalJha, Times Professional, discussing about Digital Marketing

